

# TRANSFER PATHWAY GUIDE 2023-2024

Associate in Arts to  
Bachelor of Science in Business Administration –Marketing

*Overview*  
Completion

This major can be completed face-to-face or online. If completed fully online, courses are offered in seven-week formats. Tuition for online accelerated programs differs from face-to-face tuition. Scholarship pricing is available to KCTCS students who choose to enroll in the fully online program. Visit our website for more information about the [Business Administration – Marketing Accelerated Online program](#).

### *Degree Requirements for NKU*

To earn a bachelor's degree at NKU, students must complete a minimum of 120 credit hours with at least 45 credit hours numbered 300 and above. In addition, at least 25% of the credit hours required for the degree and the last 30 credit hours must be completed at NKU. Students must have an overall GPA of 2.0 and meet all prerequisites for courses and requirements for the major. All students successfully completing the BSBA major in Marketing automatically earn an interdisciplinary Minor in Business as part of their required course of study for the degree.

### *General Transfer Information*

Students must complete the online application to NKU. There is no application fee for students who are transferring from a KCTCS institution.

KCTCS Scholars Award: Students who are KY residents transferring directly from a KCTCS institution with at least 36 hours from that institution and minimum GPA of 3.0, were never enrolled as a degree-seeking student at NKU, and will be enrolled in at least 12 credit hours both fall and spring semester are eligible for a limited number of \$2,500 annual scholarships (\$1,250 per fall and spring). Students must gain admission to NKU by June 15 for fall and November 1 for spring to be eligible for a possible scholarship. Online accelerated programs are not eligible for the KCTCS Scholars Award.

# KCTCS AA TO NKU BSBA IN MARKETING CHECKLIST

## Kentucky Community and Technical College System

### Category 1: KCTCS General Education Core Requirements

| KCTCS Course | Course or Category | Credits | NKU Course | Completed |
|--------------|--------------------|---------|------------|-----------|
| ENG 101      | Writing I (WC)     | 3       | ENG 101    |           |
| ENG 102      | Writing II (WC)    | 3       |            |           |

Category 3: KCTCS Electives

| KCTCS Course          | Course or Category                  | Credits | NKU Course | Completed |
|-----------------------|-------------------------------------|---------|------------|-----------|
|                       | Digital Literacy                    | 0-3     |            |           |
|                       | First-Year Experience               | 0-3     |            |           |
| ACC 201               | Financial Accounting                | 3       | ACC 200    |           |
| ACC 202               | Managerial Accounting               | 3       | ACC 201    |           |
| BAS 267               | Introduction to Business Law        | 3       | BUS 230    |           |
| BAS 282               | Principles of Marketing             | 3       | MKT 205    |           |
| STA 220 or<br>STA 251 | Statistics or<br>Applied Statistics | 3       | STA 205    |           |
| TBS XXX               | Electives                           | 0-6     | TBD XXX    |           |
|                       | Subtotal Elective Courses           | 19-21   |            |           |
|                       | Total Associate Degree Hours        | 61      |            |           |

Students must take (MAT 151 or STA 151 or MAT 161) and STA 251 to satisfy the STA 205 requirement at NKU.

Degree Requirement: One course must be selected from the KCTCS identified cultural competence course list in the KCTCS catalog.

Northern Kentucky University

Category 4: NKU Core Requirements for the BSBA

| NKU Course | Course                                     | Credits | KCTCS Course | Taken at KCTCS |
|------------|--------------------------------------------|---------|--------------|----------------|
| ACC 200    | Introductory Financial Accounting          | 3       | ACC 201      | x              |
| ACC 200L   | Financial Accounting Lab                   | 1       |              | x              |
| ACC 201    | Introductory Managerial Accounting         | 3       | ACC 202      | x              |
| BIS 300    | Management Information Systems             | 3       |              |                |
| BIS 380    | Quantitative Analysis for Business         | 3       |              |                |
| BUS 230    | Legal Environment                          | 3       | BAS 267      | x              |
| BUS 301    | Business Professio1 0288.89 93.72 13.44 re |         |              |                |

| NKU Course | Course                  | Credits | KCTCS Course       | Taken at KCTCS |
|------------|-------------------------|---------|--------------------|----------------|
|            |                         |         | MAT 161) + STA 251 |                |
|            | Total Core Credit Hours | 52      |                    |                |

Transfer students with an AA who earned a C- or better in ACC 201 are not required to complete ACC 200L

Category 5: NKU Major Requirements for the BSBA in Marketing

| NKU Course | Course                              | Credits | KCTCS Course | Taken at KCTCS |
|------------|-------------------------------------|---------|--------------|----------------|
| MKT 300    | Marketing Tools                     | 3       |              |                |
| MKT 308    | Integrated Marketing Communications | 3       |              |                |
| MKT 310    | Selling Skills                      | 3       |              |                |
| MKT 320    | Applied Consumer Behavior           | 3       |              |                |
| MKT 388    | Consumer Insights                   | 3       |              |                |
| MKT 480    | Strategic Marketing                 | 3       |              |                |

Select 2:

- MKT 333
- MKT 365
- MKT 370